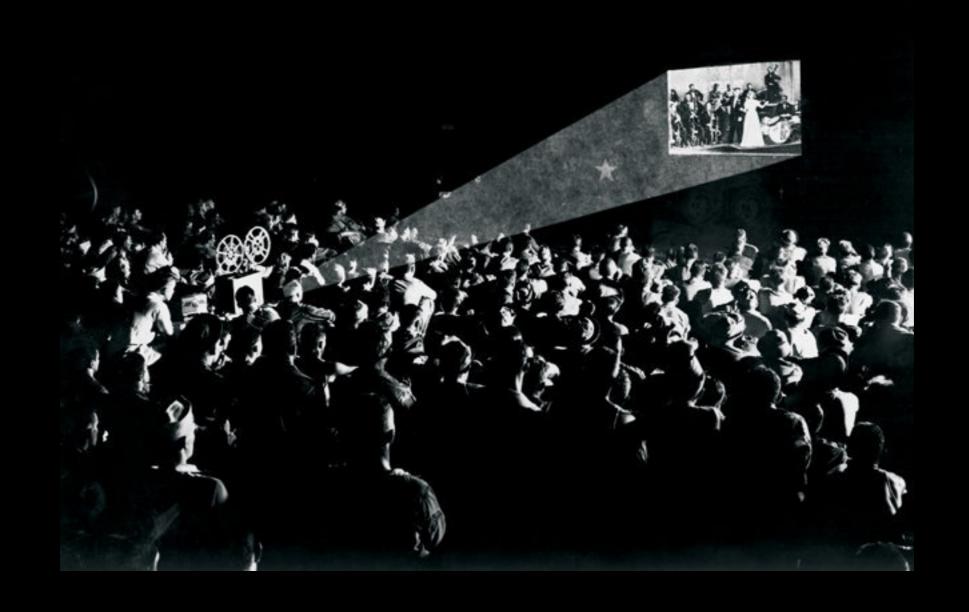
AUDIENCE

These slides based on those shared by S Jewell of Dunblane High School

All mistakes are mine alone.



KEY CONCEPT: AUDIENCE

Higher Media



AUDIENCE

- We are all part of an audience when we are exposed to media texts on a daily basis
- We will therefore be part of many different audiences for a wide range of media at different times e.g.
 - Listening to morning Radio
 - Reading newspapers
 - Watching breakfast television
 - Glimpsing at advertising hoardings
 - Watching a film in a cinema
- · We will be either consciously or unconsciously exposed to these media products

AUDIENCE: AN OVERVIEW

Audience considers the people for whom the text was made, the effect it has on them, and how they deal with it.

We will consider:

- Importance of Audience
- Target Audience
- Mode of Address
- Preferred Reading
- Differential Decoding
- Theories of Media Effects

IMPORTANCE OF AUDIENCE

- Without an audience why would anyone create a media text? What is the point of a film if no one sees it?
- Audience size and reaction are often seen as a way
 of measuring the 'success' of a media product. One of
 the reasons we say that The Sun newspaper is
 successful is because it sells almost 2 million copies a
 day and is read by nearly 5.5 million people*

IMPORTANCE OF AUDIENCE

- Audience who buy media texts are providing income for the media companies who produce them
- Much of the media available to us, however, is free or subsidised; it is financed by advertising, and the advertisers want to know that they are getting value for money
- People want to know how we use the media, what we understand of what we consume, and the effects it has upon our lives

The group of people that the text is mainly made for/to target

Target Audience can be identified by looking at:

- Categories the type of text and the features of it
- **Access** which people have access to the text? (e.g. Which channel is it on? What time is it broadcast? What rating/certification is it suitable for? etc)
- Intertextual references does the text refer to other texts?
- Narrative codes features of the narrative that appeal to a certain group
- Discourses comments made by the text that would appeal to a certain group

The group of people that the text is mainly made for/to target

Target Audience can be identified by looking at:

- Commercialisation of product
- Relate to Institution (external controls), eg type of market (niche market narrows, targets and specialises audiences e.g. Empire,
 Classic FM, Cbeebies, Men & Motors)
- Narrowcasting: The opposite of broadcasting, where texts are aimed at a very small special-interest group (Channel East, BBC Alba)

Who is the target audience?



Who is the target audience?





Who is the target audience?



FROM THE WRITER AND DIRECTOR OF SAW AND THE PRODUCERS OF PARAMORMAL ACTIVITY



You know why this is the only thing on this slide?

The way the text speaks to the audience

It's important!

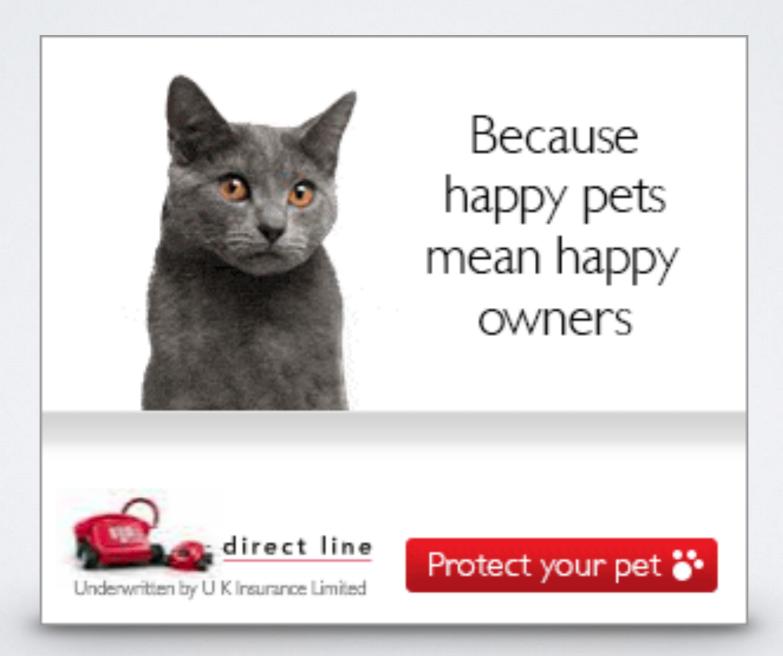
Mode of Address could be described as:

Direct or indirect – Does it speak directly to us?



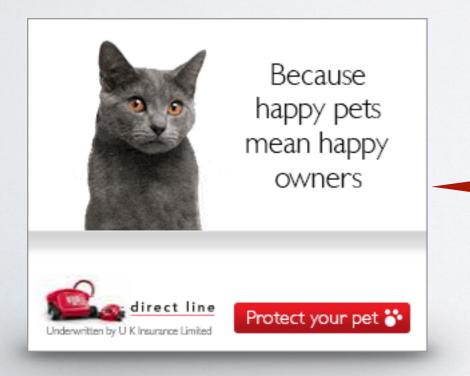
"Relax. You're doing great..."

Mode of Address



Mode of Address

Individual/collective — Does it speak to us as if we are the **only** person watching, or as part of a **group**?



Only person:
"...give <u>you</u> 15% off..."

Group: "happy <u>owners</u>"

Mode of Address

Omniscient/restricted — Do we get to know/see everything or is our knowledge/sight restricted?



Mode of Address

Subjective/objective — Is there an opinion/bias attached to the text or is it a balanced portrayal of events?



Osborne puts Left to sword with

£9 living wage

He takes £9bn axe to bloated tax credit system

But high earners' pensions and super-rich are hammered too

fearlessly slayed a string of dragons yesterday with the most radical Budget in years.

He stunned the Left by intro-ducing a £9-an-hour living wage, saying Britain 'deserves a pay rise'. He also took his sword to tax breaks for non-

forms and high earners.
But the Chancellor tempered

Deputy Political Editor

the surprise moves - and delighted the Bight - with at least \$120 billion in welfare cuts. Plediging a 'new settlement', from a one-nation government, he said the hard-working would be rewarded with lower taxes

and higher trages.
Alongside modest cuts to per-sonal taxes, the Budget small print detailed overall tax rises

■ Blaked strike action by extend-ing state pay restraint for another four years; ■ Confirmed \$20billion in

- spending cuts while slowing the pace of austerity;

 If it benefit claimants with
- £30billion tax credits bill: ■ Pledged to meet Nato's target



Scottish Baily Mail Secrets of the woman behind

Taxes cut for millions of workers as Osborne steals SNP and Labour thunder with £9-an-hour living wage pledge

GEUKGE GIVE

GEORGE Osborne used the first Tory Budget in almost 20 years to pledge a 'new settlement' for Britain, with those prepared to work hard benefiting from lower taxes and higher wages.

In a clear bid to reshape the political landscape, he offered the low paid a £9-an-hour 'living wage' but

EANS FOR YOU

set about shrinking the state by

slashing the bloated benefits bill.
This supprise pay bonus was tempered with tough love as Mr Osborne confirmed plans for 'at least' \$12billion in welfare cuts

 along with hites in taxes on insurance policies and new care.

He began the process of dismantling Gordon Brown's tax credits empire including a controversial move to limit child tail credit payments to the first two

onlines.

Mr Ozborne zaid the 'one nation' Tory government was committed to 'morning us from a low wage, high tax, high welfare economy; to the higher wage, lower tax, lower welfare country that we intend to



Andy's seeing doubles! ﷺ:

Three-day crash pair

reports of an accident.

Police Scotland confirmed woman has been left in a critic cal condition in bosettal

been reported missing by their families when they falled to return from a camping trip in Perthablic at the weekend.

But their car was only found yesterday morning on the southboundM9after the force responded to another report hat a Renault Cilo had come

offthe road. It was only then that it emerged that police had falled to act on an earlier call received on Sunday. Now the matter is to be referred to the Police Investigations and Review Commissioner.

FULL STORY - PAGE 21

Front pages for Daily Mail/Scottish Daily Mail: July 9th, 2015

Winner or loser: What was in the Budget for you?

YOUNG WORKERS

- THOSE starting on the career ladder get more tax-free earnings as the personal allowance is raised to £11,000 from April.
- A NEW national living wage means over-25s will also earn a minimum of £7.20 an hour from April, moving to £9 an hour by 2020.
- ensure that once the personal allowance hits £12,500, it will always be increased to ensure that those working 30 hours on the minimum wage do not pay income tax



THE new minimum wage will apply only to those over the age of 25.

Single person earning £20,000 a year

FAMILY OF FOUR

- increase in personal allowance to £11,000 if both work they'll gain by £180 a year.
- THE threshold for the 40p income tax rate will rise to £50k, a real-terms boost for many families.
- THE cost of filling up the car should remain the same as fuel duty will remain frozen for the rest of the year.
- insurance premium tax will cause the price of buildings, contents, car and pet policies to rise.



Family with household income of £60,000

£180 BETTER

SELE-EMPLOYED

- THEY will benefit from the increase in personal allowances and raising of National Insurance thresholds.
- REFORMS will see dividend tax credits scrapped and replaced with a £5,000 tax-free allowance, which could leave them worse off.
- avoidance, there will be restrictions for those who use their business as a personal service or umbrella company.
- announced consultation



on the way self-employed workers pay NI to simplify what has become a complicated system.

Self-employed earning £40,000, two children

£173 ## ##

WEALTHY WORKERS

- HIGHER-RATE taxpayers will benefit from a rise in the point that 40p tax starts to £43,000 and the hike in personal allowance.
- BUT there are downsides. An overhaul of pensions could substantially limit the amount of tax relief they can claim in the future.
- more than £150,000 will have the amount they can pay into a pension cut from £40,000 a year to £10,000.
- THOSE buying new cars worth more than £40,000 also face a hike in vehicle



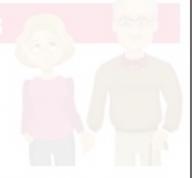
excise duty — though they will not have to take an MOT for four years.

Couple with joint earnings of £100,000

£241 BETTER

RETIRED OVER-65:

- BOOST in income from promise to raise state pension in line with the greater of 2.5 pc, wages or inflation. Plus, benefit from increased personal allowance to £11.000.
- A FAMILY home worth £1 million is set to be taken out of inheritance tax.
- buy-to-let home for income they may find the mortgage interest tax relief is slashed adding hundreds of pounds a year to their bills.
- THEY can, though, ren



out a room now and get £7,500 a year tax-free income rather than £4,250

Total pension income of £50,000

£206 ###

LOW-INCOME FAMILY

- THEY will gain from the £11,000 personal allowance but are big Budget losers because of cuts to tax credits.
- BECAUSE of benefits they take home £23,800 even though they earn £20,000. They'll lose £2,094 of this from 2016.
- BENEFITS will be capped at £23,000 in London, and £20,000 elsewhere.
- AND the threshold at which tax credits are withdrawn is cut from £6,420 to £3,850, and they're removed quicker.



■ CHILD tax credit will be limited to two children from 2017 for new babies.

One parent works earning £20,000

£2,094 WORSE OFF

Winner or loser: What was in the Budget for you?

YOUNG WORKERS

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- insurance premium tax will cause the price of buildings, contents, car and pet policies to rise.

SELF-EMPLOYED

THEY will benefit from

NOTICE HOW SIMILAR THE 'IMPACT' BOXES ARE.

WHY MIGHT THIS BE?

WEALTHY WORKERS

- will benefit from a rise in the point that 40p tax starts to £43,000 and the hike in personal allowance.
- BUT there are downsides.
 An overhaul of pensions could substantially limit the amount of tax relief they can claim in the future.
- AND the richest earning more than £150,000 will have the amount they can pay into a pension cut from £40,000 a year to £10,000.
- worth more than £40,000 also face a hike in vehicle



excise duty — though they will not have to take an MOT for four years.

Couple with joint earnings of £100,000

£941 BETTER

RETIRED OVER-65s

- BOOST in income from promise to raise state pension in line with the greater of 2.5 pc, wages or inflation. Plus, benefit from increased personal allowance to £11,000.
- A FAMILY home worth £1 million is set to be taken out of inheritance tax.
- BUT if they rely on a buy-to-let home for income they may find the mortgage interest tax relief is slashed adding hundreds of pounds a year to their bills.
- THEY can, though, rent



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£2,094 WORSE OFF



The up-skirt pervert: Shocking moment a brazen peeping tom put his phone up a mother's dress to take a photograph



MailOnline News

Pervert strapped voice-activated video camera to his shoe and filmed up women's skirts in shops just hours after he started course for sex offenders

Noberts is red-faced as a gust of wind lifts her skirt and exposes her lacy black underwear at Royal Ascot

Marilyn moment





The mission of the BBC is to "inform, educate and entertain" the BBC exists to serve the public interest and to promote its public purposes: sustaining citizenship and civil society, promoting education and learning, stimulating creativity and cultural excellence, representing the UK, its nations, regions and communities, bringing the UK to the world and the world to the UK

B B C

Mode of Address

Register – The words used and the way people speak to us in the text, for example:

- formal / informal?
- serious / light-hearted?



SEE PAGE 32

Revealed: How it's cost taxpayers up to £400k to house fanatic and his relatives in upmarket areas

JIHADI John and his EXCLUSIVE asylum-seeking family have milked the British benefits system for 20

By James Slack, Paul Bentley and Sam Marsden

years, the Mail can and 'tenants from hell'. Incredibly, they are still believed to be pocketing £40,000 a year in handouts executioner and his relatives in affluent parts of London has cost taxpayers up to \$400,000 affluent parts of London has cost taxpayers up to \$\frac{4}00,000\$.

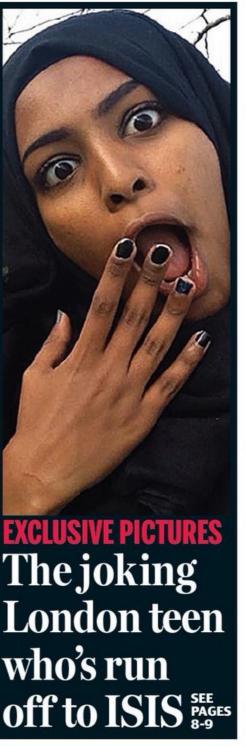
One landlord said Mohammed Emwazi's family were 'parasites' who has six children, is back in his native Kuwait – the country he claimed he fled fearing for his life. Westminster City Council is still

paying the rent on the family's

paying the rent on the family's £600,000 flat even though the rules say housing benefit should normally be stopped after 13 weeks.

MPs said they were horrified that the child of a family given refugee status, citizenship and benefits had returned the favour by orchestrating the murder of two of its citizens.

returned the layour by orchestrating the murder of two of its citizens. "They are abusing our hospitality," said Philip Hollobone. "The rules are quite clear. If there has been any abuse of the system here, money should be paid back. Mohammed Turn to Page 6







Mail



No.

edophile scu

Vile freak targets bikini teens in twisted fantasy Exclusive report inside



All grown up

Former child stars blossom into voluptuous teen cuties Exclusive beach pics inside!



TERROR AS GIGANTIC MUSLIM SPIDERS BRING DEADLY EBOLA TO UK

...and the SHARIA LAW arachnids are also set to cause the worst winter for fifty years - and YOU'RE paying for it

By Billy Bullshit Head of Propaganda

Swarms of giant, MUSLIM spiders illegally entered the country yesterday, bringing TERROR and DEATH - and although there is no evidence to support it, we're going to say that they are BENEFIT SCROUNGERS.

The arachnid army, which will probably force your local shop to make all your pasties HALAL, armived in the UK via Folliestone and was no doubt helped by the bloody FRENCH.

Although scientists have said categorically that the huge bugs definitely do not carry the deadly ebola virus, we're going to put EBOLA in block capitals anyway, because they help to increase unwarranted FEAR.

The creepy crawlies, wearing BURQAS, have no sexual interests beyond the evolutionary desire to reproduce but we're still going to speculate that they are PAEDOPHILES because nonces sell papers to idiots like you quicker than PRINCESS DIANA headlines do these days.



Folkestone: Clad in burqas, the eight-legged immigrants ILLEGALLY enter the country bringing snow and ice

The meaning that the maker of the text wants the audience to accept

 The text will usually contain a message or messages that support mainstream views. The maker of the text hopes the audience will accept and agree with this message

Take the example of newspapers: Different newspapers may present the same story, but with different preferred readings due to different editorial views/political allegiances.





A news story that portrays **migrants/refugees** trying to get into the UK is another very topical example:







The reality

Why Europe must act now

'This tragic image of a little boy who's lost his life fleeing Syria is shocking and is a reminder of the dangers children and families are taking in search of a better life. This child's plight should concentrate minds and force the EU to come together and agree to a plan to tackle the refugee crisis'

Justin Forsyth, CEO of Save the Children



WHY WE ALL FEAR DENTISTS ARE NATURAL BORN KILLERS

QUENTIN LETTS PAGE 14

As police seize stowaway migrants across South, Cameron is attacked for 'likening them to insects'









THE 'SWARM' ON JR STREETS

fied last night after a day of and Stephen Wright astonishing scenes on both sides of the Channel triggered by the chaos at the

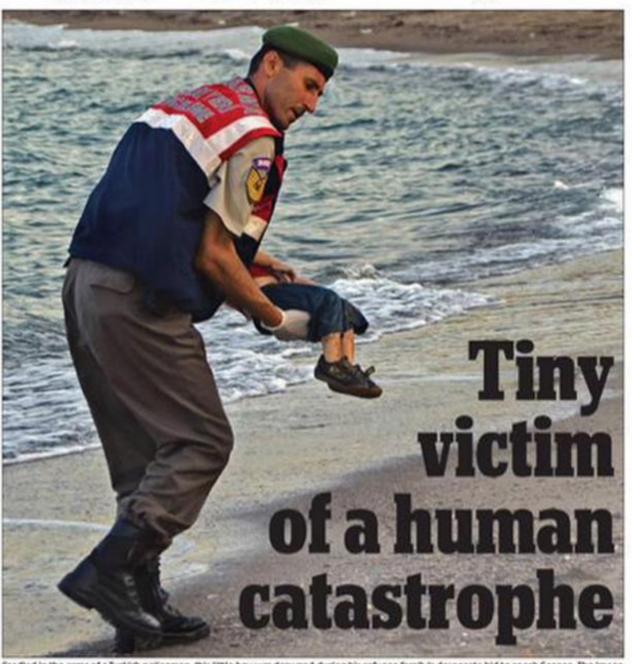
clutching a teddy bear were seen

under a horsebox for two hours.

Last night, 200 migrants tried to storm the Tunnei. Shortly after a shuttle train

which will have major implications fo

SUPERB GREAT BRITISH BAKE OFF SWEETTA Daily Mail



Cradled in the arms of a Turkish policeman, this little boy was drowned during his refugee family's desperate hid to reach Greece. The imag could not be more harrowing - but must be seen to comprehend the gravity of the migrant crisis engulfing Europe

...the migrant crisis engulfing Europe."

"...owing to a well-founded fear of being persecuted for reasons of race, religion, nationality, membership of a particular social group or political opinion, is outside the country of his nationality, and is unable to, or owing to such fear, is unwilling to avail himself of the protection of that country.

"Put simply, these definitions say a migrant chooses to leave, whereas a refugee is forced to leave."

-1951 Refugee Convention

DIFFERENTIAL DECODING

Although texts have preferred readings, we all interpret them differently

Factors affecting interpretation of a text include:

- Age
- Gender
- ▶ Ethnic background
- Education/knowledge
- Experience
- Affiliation/Identification to different groups

DIFFERENTIAL DECODING

Task:

How do you interpret the following photograph?

You may want to consider things like:

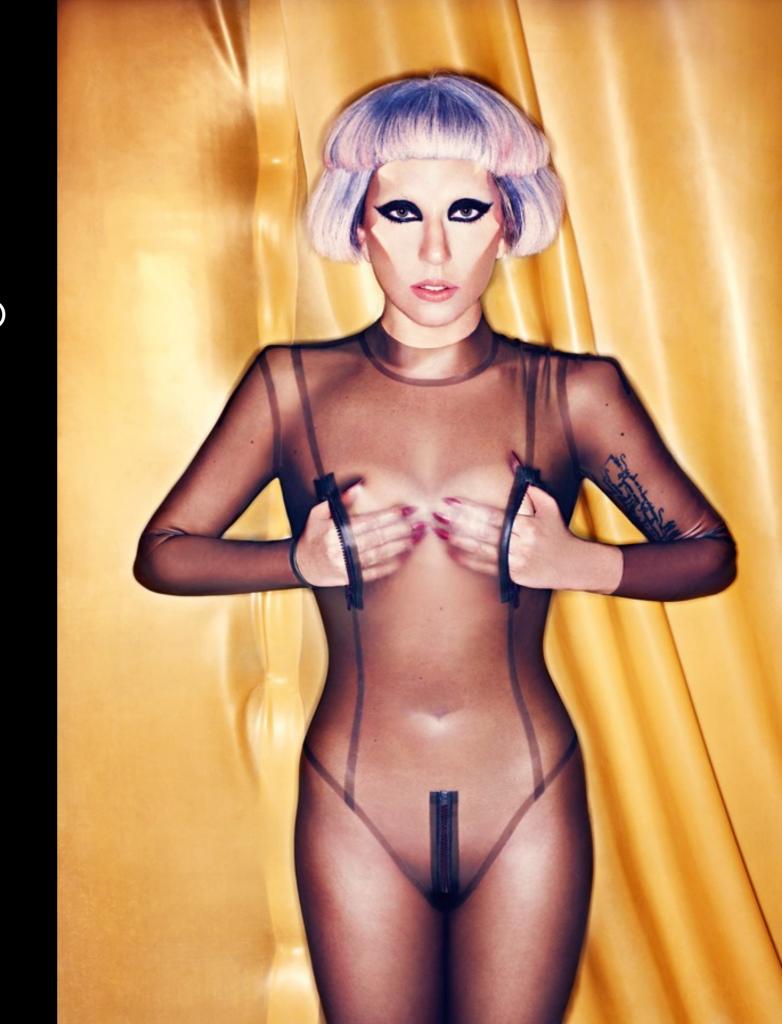
- Recognition
- Tattoos
- Clothes
- Style
- Purpose



Part 2:

Now consider how the following might react to the same photo.

- Your granny?
- A minister?
- A politician?
- A 6 year old boy?
- An alien?



AUDIENCE ANALYSIS

Depending on the *medium*, audience could also be analysed in terms of:

- Ratings
- Box office
- Circulation/distribution
- Social classification categories
- Lifestyle
- Subcultures

AUDIENCE ANALYSIS

More on these to come... Depending on the med analysed in t but for now... just remember this... gories

Subcultures

"Television doesn't make programmes, it creates audiences..."

NEWSPAPER CIRCULATION FIGURES (MARCH 2015)

Title	Avg circ	% change year on year	UK/Scotland	Politics (#GE2015) Main (+Secondary)	Comments
Daily Mirror	897,786	-6.74		Labour Liberal Democrats	
Daily Record	200,127	-10.22	X	Labour	The Daily Record have seen their sales drop as the SNP has risen in prominence in Scotland.
Daily Star	424,453	-10.91			
The Sun (includes The Scottish Sun)	1,858,067	-10.23		SNP8 SNP8	The Scottish Sun supported SNP, The Sun (in Rest of the UK) attacked the SNP
Daily Express	445,245	-8.81		Conservatives	The Daily Express , and owner Richard Desmond, are UKIP's largest backers.
Daily Mail	1,626,322	-4.78		Conservatives	The Daily Mail is predicted to overtake The Sun 's circulation figures in 2016.
The Daily Telegraph	479,290	-8.37		Conservatives	
Financial Times	213,423	-7.40		Liberal Democrats	
The Guardian	174,941	-9.46		Labour Liberal Democrats	The Guardian returned to supporting Labour in 2015 (It supported the LibDems in GE2010)
i	273,853	-6.47		Liberal Democrats	The Independent (and i) declared for the Tories. They had claimed to be neutral before the 2015
The Independent	58,751	-8.07		Liberal Democrats	election but since being bought by the Lebedevs in 2010 have gradually become more right-wing.
The Times	390,962	-0.88		Liberal Democrats	